



Feuji enabled a \$33 billion pharma giant to focus on its core areas of innovation

Strategic Staffing Services



Business Challenge

To shift internal focus from transactional operations to high-value growth areas.

A \$33 billion multinational pharmaceutical company was looking for an on-demand staffing partner that would enable them to focus on their core areas of innovation. Feuji helped the client by filling multiple roles across different levels and ensuring high employee satisfaction.

Key Factors

- Streamlined hiring while following customer recruitment policies
- Guided managers to leverage the service
- In addition to outsourced personnel service, Feuji facilitated all travel and training
- Matched benefits for staff equivalent to direct customer staff

Rate Structure

- Fixed percentage fee on top of salary costs

Duration

Annual automatic renewal (2nd year)

Benefits

- Cost Savings: **16%** annual savings by hiring employees through Feuji's model
- Efficiency – Time-to-Hire was reduced from **6 weeks to 3 weeks**
- Attrition – **0.86%**
- Other indirect benefits – Talent retention

Job Roles

Finance & Accounting

- AR Analyst Disputes
- AR Cash Application Analyst
- Cost Accounting Analyst
- O2C specialist
- P2P Analyst
- TSM specialist
- Planning & Forecasting Analyst

Pharma Affairs

- Regulatory affairs coordinator

Marketing

- Marketing Analyst
- Sales Analyst

Information Technologies

- Data Collection Analyst
- Data Migration Analyst
- IT product support engineer
- Mobile Device Operations
- Operations Specialist
- PowerApps developer
- Project Manager/Engineer
- Sanctions Screening Specialist

Human Resources

- Back Office agent
- HR Analyst
- Payroll Analyst

Feuji, Inc.

105 Decker Court, Suite #850, Irving, TX, 75062.
Phone: 1.972.533.2121, Email: info@feuji.com

Feuji Costa Rica S.R.L.

Ultrapark 1 Free Zone, Building 7B, La Aurora de Heredia, Costa Rica. Phone: +506 8713 3270

www.feuji.com

USA | Costa Rica | India