



Feuji has won a large contingent staffing project for one of the world's renowned software product companies based in the US.

CHALLENGE

The project required teams for proposal management across Central America, Eastern Europe and India



These teams would support multiple countries and multiple languages from their respective centers

The challenge was twofold



1

This is a **niche skill set** with few professionals in the market



2

Hiring was stringent with a **7-step** interview process and the ratio of selection to submission was **1: 10**

PROCESS



We deployed a separate hiring team for every country.

For the team of **50**, we identified close to **400** suitable candidates and began the screening process.



For this niche skill set, as there were very few active candidates on job boards, we leveraged **LinkedIn** to identify appropriate candidates and reached out to them.



All **3** teams worked in collaboration sharing the feedback regularly and learning from each other.

Candidate completed written tests, multiple phone/skype interviews, and personality assessments before being submitted for the final **2** rounds.



OUTCOME



With an effort of **30** days across Costa Rica, Romania and India with extended support from our US office, we were able to present **110** candidates to the client.

All **50** selections were from this group and the client liked another **18** members who are fit to be hired. The project started on time and growing from strength to strength.



HEADQUARTERS

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